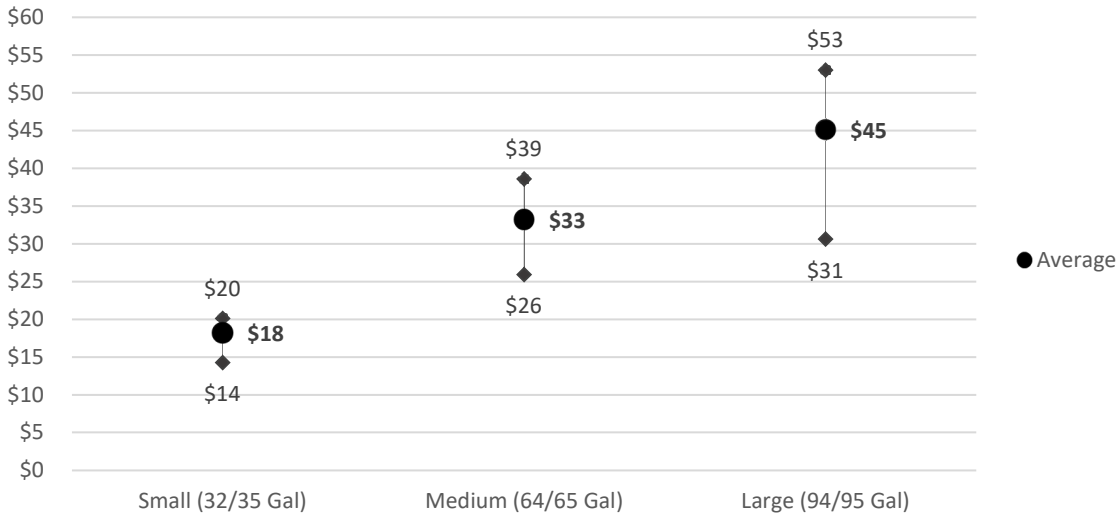


Fort Collins Trash Bill Analysis

Key takeaways

- Pricing varies significantly for the same size trash cart service within Fort Collins
 - \$6 difference per month (i.e. \$72 per year) for small carts
 - \$13 difference per month (i.e. \$156 per year) for medium carts
 - \$22 difference per month (i.e. \$264 per year) for large carts
- Pricing varies even in the same area of town and for service provided by the same company
- Some customers with medium and large carts are paying a similar price (i.e. \$26 and \$31), which may indicate that some haulers are not charging the full price for medium and large carts that would be required by the City’s Pay-As-You-Throw code language.
- Pricing increased in late 2022 and early 2023, ranging from 2% - 41% increase, with an average of 15% increase.

**Fort Collins Monthly Open Market Trash Price by Cart Size
All Haulers Combined**



	Monthly Costs and Variability											
	Small				Medium				Large			
	Average	Low	High	2023	Average	Low	High	2023	Average	Low	High	2023
Hauler 1	\$17.93	\$14.27	\$20.09	\$20.00	\$32.91	\$25.92	\$38.60	\$40.00	\$35.18	\$30.60	\$37.60	\$60.00
Hauler 2	\$20.00	\$20.00	\$20.00	\$22.50	\$36.00	\$36.00	\$36.00	\$41.50	\$52.00	\$52.00	\$52.00	\$59.50
Hauler 3	\$18.00	\$17.50	\$18.50	\$18.30	\$32.63	\$30.67	\$36.55	\$36.60	\$50.45	\$45.65	\$53.00	\$54.90
Hauler 4	\$11.00	\$10.00	\$13.00	N/A	N/A	N/A	N/A	N/A	\$18.00	N/A	N/A	N/A
Average	\$18.18	\$14.27	\$20.09	\$20.27	\$33.20	\$25.92	\$38.60	\$39.37	\$45.11	\$30.60	\$53.00	\$58.13

Note: Hauler 4 is shown in this table but has been removed from averages due to low sample size and inconsistent data

Study details

Why Conduct a Pricing Study. When connecting with peer communities, City of Fort Collins staff learned that residents in open market trash and recycling collection systems often pay different prices for the same service. To understand if the same variability exists in Fort Collins, City staff initiated a trash bill analysis in 2022.

Methodology. City staff requested residents share their residential trash and recycling service cost either via sharing their actual invoices or by reporting the information through an online form. The survey collected 105 responses which are reflected in the following summary.

Data quality. Staff received many bills for some haulers and cart sizes and fewer for others. In cases of small sample sizes, staff reviewed bills for consistency. If bills were consistent, the data were assumed reliable. If there was inconsistency between bills and additional efforts did not increase the sample size, the data was removed from averages. The only sample size that was low and inconsistent was for a hauler that has since stopped accepting new customers. Their data is included in the table but not in the averages.

2023 data. Many haulers increased their prices in late 2022 or early 2023. Staff called each hauler to inquire about new pricing in January 2023. The 2023 column is therefore just based on that one data point, but is provided for context.